

# Personal Matters

Consulting and Exit Strategies for Business Owners

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Congers, NY 10920  
201-615-9167

April 4, 2017

Andrew Kaplan  
EKAPCO, LLC  
P.O. Box 442  
Bedford Hills, NY 10507

Dear Andrew,

Thank you for the great work in upgrading our office systems. Your recommendations have facilitated our being more productive and have enhanced the working environment and efficiencies.

Our relationship now spans 12 years. When we look back on previous service providers and hear the horror stories of our consulting and M&A clients, we reflect on the significant difference in quality of workmanship, timely response and security of mind that has been the cornerstone of your advice and service.

The best testimonial is found in the loyalty we have for you being the only service provider we would consider working with over so many years. We have a true comfort level with your competency, integrity, competitive pricing and work ethic.

Technology is a critical aspect of our ability to properly attend to the complex requirements of our clients in a secure, timely and professional manner.

We look forward to a continued long-term relationship with you and your firm.

Sincerely,



Stephen L. Horowitz  
President